

## Appendix C

### Pricing Index

### DIR-SDD-2500

<i>Software Description</i>	<i>DIR Customer Discount</i>
Absolute Software	5%
Access Data	2%
Acronis	22%
APC	2%
AppSense	15%
ASG, Inc.	2%
Attachmate	10%
Autodesk Government	23%
Autodesk Education	55%
Avira	2%
Barracuda	13%
Blackberry/RIM	15%
Checkpoint	30%
Cisco Webex	15%
Cisco Smartnet	30%
Cisco (other software products only)	10%
Citrix	28%
CommVault Systems Licenses	20%
CommVault Systems Support & Maintenance Subscription	20%
CommVault Renew Subscriptions	7%
ConduSiv	15%
Corel Government	28%
Corel Education	70%
Corel Roxio	10%
Corel Winzip	10%
Core Security	2%
digitalPersona	2%
Embarcadero	3%
EMC	4%
Entrust	4%
Faronics	7%
FileMaker	8%
Fortres Grand Software	4%
FrontRange	5%
Fujitsu	4%
Google Geospatial Products	2%
Gwava Technologies	10%
Idera	10%
Informatica	17%
Information Builders	0%
Intel (software only)	7%
Ipswitch	5%
Kaspersky Licenses & Maintenance	23%

Kaspersky Upgrades, Comp Upgrades & Renewals	23%
Kodak (software only)	2%
LANDesk	17%
Lightspeed Systems	14%
MaaS360	17%
McAfee Licenses, Maintenance & Renewals	60%
Micro Focus	2%
MicroStrategy	5%
Mitchell Humphrey	2%
NeoGov	2%
Netgear	2%
Netmotion	2%
Netop	2%
Nuance	25%
Open Text Connectivity	7%
Pearson Education	2%
Precise	2%
Prologic	7%
Qualys	2%
Quantum	2%
Red Gate	2%
Red Hat	15%
RSA	25%
RSA Maintenance	17%
SAP Business Objects Licenses & Maintenance	17%
Serena	2%
Shavlik	2%
Snow Software	5%
SolarWinds	15%
Sophos	45%
Sungard	3%
Symantec Licenses for Security & Privacy, Device Security, Mobile Management, IT Lifecycle Management, Application Virtualization, Regulatory Compliance	9%
Symantec Licenses for Storage Management (excludes Backup Exec), Messaging and Ediscovery	26%
Symantec Maintenance & Renewals for Storage Management (excludes Backup Exec), Messaging and Ediscovery	4%
Symantec License for Storage Management (Backup Exec)	32%
Symantec Maintenance for Storage Management (Backup Exec)	32%
Symantec Renewal Maintenance for Storage Management (Backup Exec)	26%
Symantec Maintenance & Renewals for Security & Privacy, Device Security, Mobile Management, IT Lifecycle Management, Application Virtualization, Regulatory Compliance	9%
Symantec Maintenance & Renewal for Storage Management (excludes Backup Exec) and Messaging	

& eDiscovery	4%
Symantec MSS & Cloud all categories, Technical Services, Implementation, Training, Business Critical Support Services	4%
Tableau Software	0%
TechSmith	5%
Telerik	2%
Tenable	4%
Trend Micro	60%
Tripwire	5%
Veeam	5%
VeriSign (Symantec)	2%
Visual Click	2%
VMWare Government Licenses	16%
VMWare Education Licenses	49%
VMWare Support & Maintenance	6%
Watchguard	4%
Websense	22%
Webtrends	3%
Zogotech	2%

***\*This contract is not for custom application development or enterprise resource planning products. Software sold with hardware or loaded on a hardware appliance is outside the scope of this contract.***